

**AGENDA
CITY COUNCIL
WORK SESSION
CITY OF WYOMING, MINNESOTA
DECEMBER 17, 2024
5:30 PM**

CALL TO ORDER:

CALL OF ROLL:

DETERMINATION OF A QUORUM:

NEW BUSINESS:

1. To discuss propsoals for a digital sign for the city of Wyoming

ADJOURN



Request for Council Action

Date: December 13, 2024

Presented to: Mayor Iverson and City Council Members

Presented by: Robb Linwood, City Administrator

Department: Administration

Reference: Digital Signage Options

Method: Work Session

Background Information:

At the direction of the City Council, staff gathered quotes for digital signage to be placed near the corner of East Viking Boulevard and County Road 30. The City currently has approximately \$44,363 in ARPA funds available, which could be used to fund this project. The Economic Development Authority (EDA) has been evaluating a wayfinding sign for the downtown area, estimated at \$10,000. However, they identified that an electronic sign at this location may be more effective and expressed interest in contributing funds if the Council decides to proceed with the project. Staff has reached out to electricians to receive estimates about running power to the location of the sign and are hopeful to have that information on Tuesday for the work session. All three designs meet the established standards as set by the City Sign Ordinance.

Quotes Received

Staff received three proposals for digital signage, each with varying features, costs, and designs:

1. Albrecht Signage

- Cost: \$61,810.98 (including a 5-year warranty, installation, and cloud-based software management).
- Features: Dual-sided illuminated sign with Daktronics 10mm RGB display, Verizon 4G modem with a lifetime data plan, and Venus Control Suite subscription.
- Dimensions: 8'11" tall, 8'11" wide.

Albrecht Signage (Revised Proposal)

- Cost: \$53,815.00 (including installation, permits, and cloud-based software management).
- Features: Dual-sided illuminated sign with Daktronics **15mm** RGB display, Verizon 4G modem with a lifetime data plan, and Venus Control Suite subscription.
- Dimensions: 8'6" tall, 8'1" wide.

2. Indigo Signage

- Cost: \$49,942.77 (Daktronics 10mm RGB Display with modem and lifetime data plan)

- Features: Double-sided illuminated sign with 10mm pixel pitch, LED components, and Watchfire software. Includes a 2-year workmanship warranty.
- Dimensions: 97" tall, 76" wide.

3. Think Digital Signage

- Cost: \$47,450.00 (including installation, software training, and lifetime broadband communication agreement).
- Features: 3x8 double-sided Watchfire 10mm resolution display, aluminum or brick monument base options, and cloud-based content management.
- Dimensions: 8'7" tall, 9' wide.

*Note a 10mm sign vs. a 15mm sign: A 10mm has significantly better resolution than the 15mm for the sign messaging and graphics

Recommendation

Attached to this memorandum are the full quotes and design renderings from the three vendors. Staff recommends the Council review these materials and provide direction on the preferred vendor and design during the upcoming work session.





Option 2
Scale: 1/2" = 1'



DESIGN | FABRICATION | INSTALLATION | SERVICE

7775 Main St. N.E.,
Fridley, MN 55432
P: 763.754.2899 | F: 763.767.7316
www.AlbrechtSignCompany.com

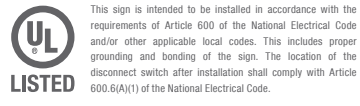
Client:
City of Wyoming

Client Address:
26753 Forest Blvd,
Wyoming, MN 55092

Start Date: 12/3/2024
Last Revision Date: N/A
Job Number: N/A
Drawing Revision: N/A
Sales Representative: NM
Designer: RD

Revision	Update
01	
02	
03	
04	
05	
06	
07	
08	
09	

Customer Signature of Approval
X _____



Copyright 2024, by Albrecht Sign Company, Inc. All designs presented are the sole property of Albrecht Sign Company Inc., and may not be reproduced in part or whole without written permission from Albrecht Sign Company Inc. Photo renderings are not to scale. Colors in this drawing are for representation purposes only and may differ from finished product. Physical color samples can be provided upon request.



DESIGN | FABRICATION | INSTALLATION | SERVICE

7775 Main St. N.E.,
Fridley, MN 55432
P: 763.754.2899 | F: 763.767.7316
www.AlbrechtSignCompany.com

Client:
City of Wyoming

Client Address:
26753 Forest Blvd,
Wyoming, MN 55092

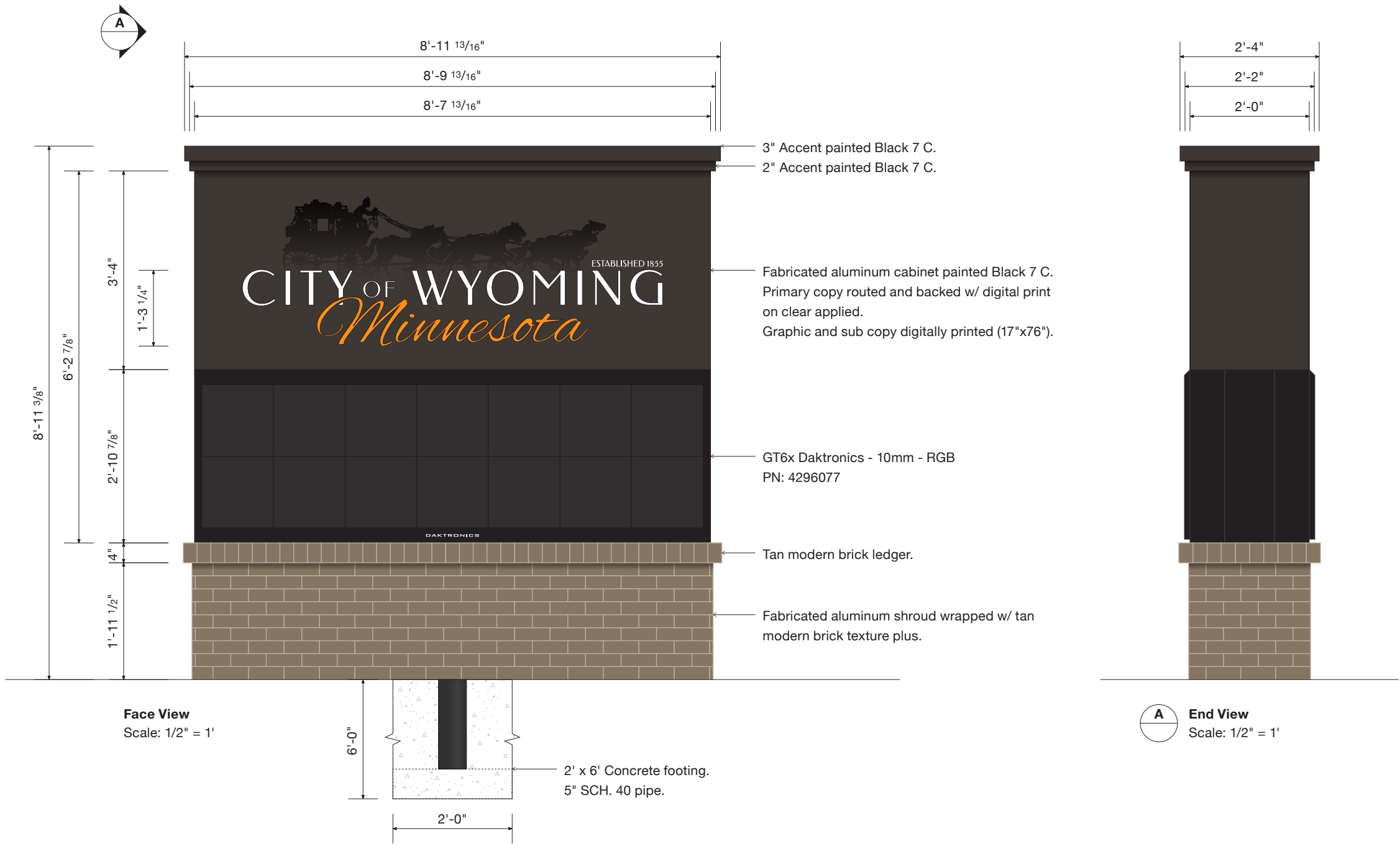
Start Date: 12/3/2024
Last Revision Date: N/A
Job Number: N/A
Drawing Revision: N/A
Sales Representative: NM
Designer: RD

Revision	Update
01	
02	
03	
04	
05	
06	
07	
08	
09	

Customer Signature of Approval
X

This sign is intended to be installed in accordance with the requirements of Article 600 of the National Electrical Code and/or other applicable local codes. This includes proper grounding and bonding of the sign. The location of the disconnect switch after installation shall comply with Article 600.6(A)(1) of the National Electrical Code.

Copyright 2024, by Albrecht Sign Company, Inc. All designs presented are the sole property of Albrecht Sign Company Inc., and may not be reproduced in part or whole without written permission from Albrecht Sign Company Inc. Photo renderings are not to scale. Colors in this drawing are for representation purposes only and may differ from finished product. Physical color samples can be provided upon request.



Color:	Black 7 C	CMYK	Black	N/A	N/A	N/A	N/A	ST-100: Option 2	
Paint Finish:	Black 7 C	N/A	MP Black	N/A	N/A	N/A	N/A	Monument w/ 10mm EMC	
Vinyl:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Quantity:	1
Digital Print:	N/A	Clear - Luster	N/A	N/A	N/A	N/A	N/A	Square Ft:	54
Other:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Single Face:	☐
								Illuminated:	☒
								Double Face:	☒
								Non-Illuminated:	☐



Albrecht Sign Company

7775 Main Street NE
Fridley, MN 55432 USA
Phone: 763.754.2899
Fax: 763.767.7316
Fed ID: 82-0773738

Quote No: 18432

Monday, December 9, 2024

Page: 1

Bill To:

CITY OF WYOMING

PO BOX 188
26885 FOREST BLVD.
WYOMING, MN 55092
Phone: 651-462-0575

Ship To:

CITY OF WYOMING: DIRECTIONAL SIGN

CITY OF WYOMING: DIRECTIONAL SIGN

26753 FOREST BLVD
WYOMING, MN 55092-8022
Phone: 651-462-0575

Payment Terms: 50% DOWN, NET 10

Line: 1				
Sign Type : MONUMENT SIGN				
Part ID: D/F, LIT W/ EMC				
NEW TWO-SIDED ILLUMINATED MONUMENT WITH TWO-SIDED DAKTRONICS EMC				
OVERALL SIZE: 8' 11 3/8" TALL X 8' 11 13/16" WIDE X 28" DEEP				
15 1/4" TALL ILLUMINATED TOP COPY WITH NAME				
DAKTRONICS ACTIVE AREA ON DISPLAY: 29" TALL X 101" WIDE				
VERIZON 4G CELLULAR MODEM WITH LIFETIME DATA PLAN				
5 YEAR PARTS WARRANTY FOR DAKTRONICS UNIT PIECES				
VENUS CONTROL SUITE BASIC 10 YEAR SUBSCRIPTION (CLOUD-BASED SOFTWARE MANAGEMENT)				
VENUS CONTROL SUITE ONBOARDING/TRAINING				
60 FRAMES PER SECOND				
Quantity U/M	Unit Price	Unit Price (inc tax)	Lead Time	Total Price (inc tax)
1.00 EA	50,115.00000	53,810.98130		\$53,810.98 *

Line: 2				
Sign Type : SURVEY				
Part ID: SURVEY				
SITE SURVEY TO VERIFY SCOPE OF WORK, GATHER NECESSARY MEASUREMENTS, CONFIRM ANY				
INSTALLATION OBSTACLES AND TAKE PICTURES OF BUILDING, SIGNS AND SURROUNDING AREA				
*FINAL INSTALL LOCATION/SIGN ORIENTATION TO BE DETERMINED PRIOR TO SURVEY				
Quantity U/M	Unit Price		Lead Time	Total Price
1.00 EA	425.00000			\$425.00 *

Line: 3				
Sign Type : INSTALL				
Part ID: INSTALL				
DIG AND SET POLE WITH SONOTUBE AND CONCRETE FOOTING, INSTALL SHROUD, EMC, AND TOP				
CABINET ONTO SET POLE WITH SADDLE MOUNTS				
Quantity U/M	Unit Price		Lead Time	Total Price
1.00 EA	5,440.00000			\$5,440.00 *



Albrecht Sign Company

7775 Main Street NE
Fridley, MN 55432 USA
Phone: 763.754.2899
Fax: 763.767.7316
Fed ID: 82-0773738

Quote No: 18432

Monday, December 9, 2024

Page: 2

Line: 4

Sign Type : **ELECTRICAL CONNECTION**

Part ID: FINAL ELECTRICAL CONNECTION

PRIMARY ELECTRICAL CONNECTION TO EXISTING CIRCUIT PROVIDED BY CLIENT WITHIN 3' OF SIGN
POWER SUPPLY LOCATION.

*NO NEW CONTROLS ARE INCLUDED IN THIS PRICE. (IE. TIME CLOCK, PHOTOCEL, ETC.)

*QUOTE ASSUMES CLIENT WILL RUN PRIMARY POWER FOR EMC FACES AND ILLUMINATED TOP
CABINET TO SIGN LOCATION PRIOR TO INSTALLATION (3 TOTAL LINES NEEDED), LINE CAN BE
REMOVED IF CLIENT WOULD LIKE TO PERFORM FINAL CONNECTIONS ON THEIR OWN

Quantity U/M	Unit Price	Lead Time	Total Price
1.00 EA	2,135.00000		\$2,135.00 *

* Indicates which quantity price is included in the Total

Total: \$61,810.98

Salesperson: NICK MAIER

Prices are Valid Until Tuesday, December 24, 2024



Albrecht Sign Company

7775 Main Street NE
Fridley, MN 55432 USA
Phone: 763.754.2899
Fax: 763.767.7316
Fed ID: 82-0773738

Quote No: 18432

Monday, December 9, 2024

Page: 3

Thank you for the opportunity to bid on this project.

Unless otherwise noted in this proposal, the following conditions apply:

- Sign Permit(s), Electrical Permit(s), and Office Staff fees are not included in bid price and will be added to final invoice
- Permit applications will be submitted upon receipt of signed proposal, signed drawings & down payment
- Production of project will begin after all permit(s) are approved from city officials.
- Timelines previously discussed apply from date that all downpayments, signed drawings, permits and approvals have been obtained.
- Bid does not include final primary electrical connection.
- No private locates included.
- Excavation prices are assumed non-frost conditions. Additional costs may occur if footings need to be installed during frost conditions
- No solid or excess rock encounters included.
- No excessive dewatering included.
- No premium hours included, all work is to be performed on straight time, regular hours.
- ASC is not responsible for damages to existing utilities, private underground wires, sprinkler lines, etc. that have not been located by the client.
- ASC is not responsible for any damages to lawn, landscape or plants from use of equipment needed for sign install.
- Unless specifically stated no repairs to lawn or landscape will be provided by ASC and will be the full responsibility of the client.
- ASC reserves the right to use completion photos as marketing material unless initialed on this line _____

I accept the prices, terms; conditions and or specifications listed here, and hereby authorize Albrecht Sign Company to perform the work as described. I have read and accept the terms and conditions page (Exhibit A)

Authorized signature from Customer:

Customer signature

Date accepted

GUARANTY

In consideration of our agreeing to supply the Customer identified above with supplies, materials, and/or labor, the undersigned absolutely and unconditionally guarantees the full and prompt payment to Albrecht Sign Company of any and all indebtedness, liabilities, and obligations now or hereafter existing. This is an absolute, unconditional and continuing guaranty. If Customer defaults in any payment or violates any other terms or conditions of any contract or agreement, the undersigned agrees to pay upon demand such indebtedness, liabilities, and obligations of Customer, together with any expenses and costs of collection at any time paid or incurred, including attorney's fees, whether or not in connection with a judicial proceeding, in attempting to collect such indebtedness, liabilities, and obligations and in enforcing this Guaranty.

IN WITNESS WHEREOF, the undersigned has executed this Guaranty as of the _____ day of _____, 20____.

PLEASE SIGN WITHOUT REFERENCE TO _____ Signature _____
YOUR TITLE OR CORPORATION POSITION

Print name of person signing



Albrecht Sign Company

7775 Main Street NE
Fridley, MN 55432 USA
Phone: 763.754.2899
Fax: 763.767.7316
Fed ID: 82-0773738

Quote No: 18432

Monday, December 9, 2024

Page: 4

TERMS AND CONDITIONS OF SALE

EXHIBIT A

These terms and conditions are applicable to all Goods and Services provided by Albrecht Sign Company ("ASC"). As used herein "Goods and Services" refer to the scope of the production and fabrication of the sign proposal submitted by ASC to Client. ASC requests written acceptance of the Agreement, but the following actions shall also constitute Client's acceptance of the Agreement: 1) issuing an authorizing purchase order for any of the Goods and Services, 2) authorizing ASC's presence on site, or 3) written or electronic notification for ASC to proceed with the proposal. **Issuance of a purchase order by Client which contains separate terms and conditions will not take precedence or modify the terms and conditions contained in this Service Agreement.** The proposal, these terms and conditions and any appendices attached hereto shall comprise the Agreement between ASC and Client described in the proposal and are binding upon the Client, its successors, assignees, joint ventures and third-party beneficiaries. All proposals, negotiations, and representations, if any, regarding this transaction made prior to the date of this acknowledgment are merged herein. Any modifications to this Agreement must be mutually acceptable to both parties and accepted in writing. No considerations will be given to revisions to ASC's terms and conditions or alternate contract format submitted by the Client as a condition for payment.

PAYMENT: Unless stated differently on the face of the invoice, terms are net ten (10) days from the date of the invoice on approved credit. All invoices not paid within thirty days of invoice shall be subject to interest which shall accrue at the rate of 1.5% per month (18% annually), or the maximum rate allowed by law, whichever is less. Customer shall have no right of set off to ASC in satisfaction of any claims asserted against ASC by Customer. ASC may at its sole discretion alter or suspend credit. Customer agrees to furnish ASC with the personal guarantees of the principals of Customer as ASC may request the same from time to time.

TITLE AND OWNERSHIP: The sale of the Sign to Customer constitutes a cash sale and title to and ownership of the Sign purchased under this Agreement shall pass to Customer upon ASC's receipt of payment in full for the Sign. ASC shall retain all right, title and interest in the Sign until Customer's cash payment is received or its check honored, despite ASC's delivery and Customer's possession of the Sign. All artwork or designs that are created by ASC shall continue to be owned by ASC and Customer may not use the artwork or designs without ASC's written permission. Without limiting the generality of the foregoing, Customer may not reproduce or copy any artwork or design or transfer, assign, sublicense, loan, disclose or otherwise make available all or any portion of such artwork or design to any other person or entity, without the prior express written consent of Seller.

REMEDIES: If ASC determines, in its sole discretion, that Customer is in default under any of its obligations under this Agreement, ASC may (a) enter upon Customer's premises and without any court order or other process of law may repossess and remove the Sign, with or without notice to Customer; Customer hereby waives any trespass or right of action for damages by reason of such entry, removal or disabling; Customer further expressly consents to ASC's entry of the premises; (b) ASC may require Customer to return the Sign in good repair, by delivering the Sign packed and ready for shipment, to such place as ASC may specify; (c) ASC may cancel or terminate this Agreement and may retain any and all prior payments made by Customer; (d) ASC may declare all sums due and to become due under this Agreement immediately due and payable, without notice or demand to Customer; (e) if the Sign is permanently affixed to real property, Customer acknowledges and agrees that the Sign shall constitute a lienable permanent improvement and ASC may file a mechanic's lien on the improved real property for labor and material provided; or (f) ASC may pursue any other remedy available at law, by statute or equity. No single or partial exercise by ASC or any right or remedy hereunder shall preclude any other or further exercise of any other right or remedy. If ASC hires an attorney who to collect what is owed under this Agreement or to regain possession of the Sign, Customer agrees to pay all ASC's attorneys' fees, costs, and expenses incurred.

CUSTOMER'S REPRESENTATIONS AND WARRANTIES: If Customer has entered into this agreement as a business entity and not as an individual, Customer represents, warrants and certifies that it is a business duly organized validly existing and in good standing and is licensed or qualified to transact business under the laws of the State of Minnesota. Customer further represents, warrants and certifies that it has all requisite power and authority to carry on its business, including authority to execute and deliver and to perform all of its obligations under this agreement. In the event that Customer breaches this warranty, the individual who has executed this agreement shall be solely liable to ASC for all of Customer's obligations hereunder.

ASC'S WARRANTIES: ASC agrees to warrant all Sign(s) in accordance with the terms of its standard warranty for each Sign, as modified from time to time in ASC's sole discretion. ASC's sole obligation to Customer shall be limited to the repair or replacement of the Sign, at ASC's option, of defective products returned to Seller at the sole expense of Buyer or initial retail purchaser. THE FOREGOING REMEDIES ARE EXCLUSIVE. SELLER MAKES NO OTHER EXPRESS WARRANTY. SELLER DISCLAIMS, AND BUYER WAIVES ANY AND ALL IMPLIED WARRANTIES, INCLUDING, WITHOUT LIMITATION, IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

ASC LIABILITY: In no event shall ASC's liability exceed the amount of the invoice price of the Sign sold or the services provided. ASC shall not have any obligation or liability to Customer for any incidental or consequential damages whatsoever sustained or alleged to have sustained by Customer (including any expenses incident thereto), arising out of or related to these Terms and Conditions. The "consequential damages" shall be deemed to include the following; loss of use, revenue, income, or anticipated profits; loss of Sign, materials or property handled or processed with the use of the Sign; and damage to, loss or destruction of property. Customer agrees to indemnify ASC from and against damages and costs to the extent caused by the intentional acts or negligence of the Customer, Customer's contractors and subcontractors or other third parties.

MISCELLANEOUS: If and to the extent that applicable law confers any rights or imposes any duties inconsistent with or in addition to any of the provisions of this agreement, the affected provisions shall be considered amended to conform thereto, but all other provisions hereof shall remain in full force and effect. The laws of Minnesota shall govern over the terms of this agreement. The exclusive jurisdiction for the resolution of any and all disputes between the parties shall be the State or Federal Courts located in Hennepin County, Minnesota. This writing is the full and complete agreement between the parties. Any modifications of this agreement must be made in writing and executed by both parties. Waiver by ASC of a breach of any of the terms and conditions of this contract shall not be construed as a waiver of any other breach.

Initial : _____



Albrecht Sign Company

7775 Main Street NE
Fridley, MN 55432 USA
Phone: 763.754.2899
Fax: 763.767.7316
Fed ID: 82-0773738

Quote No: 18432-1

Thursday, December 12, 2024

Page: 1

Bill To:

CITY OF WYOMING

PO BOX 188
26885 FOREST BLVD.
WYOMING, MN 55092
Phone: 651-462-0575

Ship To:

CITY OF WYOMING: DIRECTIONAL SIGN

CITY OF WYOMING: DIRECTIONAL SIGN

26753 FOREST BLVD
WYOMING, MN 55092-8022
Phone: 651-462-0575

Payment Terms: 50% DOWN, NET 10

Line: 1				
Sign Type : MONUMENT SIGN				
Part ID: D/F, LIT W/ EMC				
NEW TWO-SIDED ILLUMINATED MONUMENT WITH TWO-SIDED DAKTRONICS EMC				
OVERALL SIZE: 8' 5 15/16" TALL X 8' 5/8" WIDE X 2' DEEP				
15 1/4" TALL ILLUMINATED TOP COPY WITH NAME				
DAKTRONICS ACTIVE AREA ON DISPLAY: 2' 1" TALL X 7' 10" WIDE				
VERIZON 4G CELLULAR MODEM WITH LIFETIME DATA PLAN				
5 YEAR PARTS WARRANTY FOR DAKTRONICS UNIT PIECES				
VENUS CONTROL SUITE BASIC 10 YEAR SUBSCRIPTION (CLOUD-BASED SOFTWARE MANAGEMENT)				
VENUS CONTROL SUITE ONBOARDING/TRAINING				
60 FRAMES PER SECOND				
Quantity U/M	Unit Price	Lead Time	Total Price	
1.00 EA	45,540.00000		\$45,540.00 *	

Line: 2				
Sign Type : SURVEY				
Part ID: SURVEY				
SITE SURVEY TO VERIFY SCOPE OF WORK, GATHER NECESSARY MEASUREMENTS, CONFIRM ANY				
INSTALLATION OBSTACLES AND TAKE PICTURES OF BUILDING, SIGNS AND SURROUNDING AREA				
*FINAL INSTALL LOCATION/SIGN ORIENTATION TO BE DETERMINED PRIOR TO SURVEY				
Quantity U/M	Unit Price	Lead Time	Total Price	
1.00 EA	425.00000		\$425.00 *	

Line: 3				
Sign Type : INSTALL				
Part ID: INSTALL				
DIG AND SET POLE WITH SONOTUBE AND CONCRETE FOOTING, INSTALL SHROUD, EMC, AND TOP				
CABINET ONTO SET POLE WITH SADDLE MOUNTS				
Quantity U/M	Unit Price	Lead Time	Total Price	
1.00 EA	5,440.00000		\$5,440.00 *	



Albrecht Sign Company

7775 Main Street NE
Fridley, MN 55432 USA
Phone: 763.754.2899
Fax: 763.767.7316
Fed ID: 82-0773738

Quote No: 18432-1

Thursday, December 12, 2024

Page: 2

Line: 4	Sign Type : ELECTRICAL CONNECTION			
	Part ID: FINAL ELECTRICAL CONNECTION			
	PRIMARY ELECTRICAL CONNECTION TO EXISTING CIRCUIT PROVIDED BY CLIENT WITHIN 3' OF SIGN POWER SUPPLY LOCATION.			
	*NO NEW CONTROLS ARE INCLUDED IN THIS PRICE. (IE. TIME CLOCK, PHOTOCEL, ETC.)			
	*QUOTE ASSUMES CLIENT WILL RUN PRIMARY POWER FOR EMC FACES AND ILLUMINATED TOP CABINET TO SIGN LOCATION PRIOR TO INSTALLATION (3 TOTAL LINES NEEDED), LINE CAN BE REMOVED IF CLIENT WOULD LIKE TO PERFORM FINAL CONNECTIONS ON THEIR OWN			
	Quantity U/M	Unit Price	Lead Time	Total Price
	1.00 EA	2,135.00000		\$2,135.00 *

Line: 5	Sign Type : PERMITS			
	Part ID: PERMIT PROCUREMENT			
	\$275.00 Standard Procurement Fee + cost of permits added to final invoice			
	Quantity U/M	Unit Price	Lead Time	Total Price
	1.00 EA	275.00000		\$275.00 *

* Indicates which quantity price is included in the Total

Total: \$53,815.00

Salesperson: NICK MAIER

Prices are Valid Until Friday, December 27, 2024



Albrecht Sign Company

7775 Main Street NE
Fridley, MN 55432 USA
Phone: 763.754.2899
Fax: 763.767.7316
Fed ID: 82-0773738

Quote No: 18432-1

Thursday, December 12, 2024

Page: 3

Thank you for the opportunity to bid on this project.

Unless otherwise noted in this proposal, the following conditions apply:

- Sign Permit(s), Electrical Permit(s), and Office Staff fees are not included in bid price and will be added to final invoice
- Permit applications will be submitted upon receipt of signed proposal, signed drawings & down payment
- Production of project will begin after all permit(s) are approved from city officials.
- Timelines previously discussed apply from date that all downpayments, signed drawings, permits and approvals have been obtained.
- Bid does not include final primary electrical connection.
- No private locates included.
- Excavation prices are assumed non-frost conditions. Additional costs may occur if footings need to be installed during frost conditions
- No solid or excess rock encounters included.
- No excessive dewatering included.
- No premium hours included, all work is to be performed on straight time, regular hours.
- ASC is not responsible for damages to existing utilities, private underground wires, sprinkler lines, etc. that have not been located by the client.
- ASC is not responsible for any damages to lawn, landscape or plants from use of equipment needed for sign install.
- Unless specifically stated no repairs to lawn or landscape will be provided by ASC and will be the full responsibility of the client.
- ASC reserves the right to use completion photos as marketing material unless initialed on this line _____

I accept the prices, terms; conditions and or specifications listed here, and hereby authorize Albrecht Sign Company to perform the work as described. I have read and accept the terms and conditions page (Exhibit A)

Authorized signature from Customer:

Customer signature

Date accepted

GUARANTY

In consideration of our agreeing to supply the Customer identified above with supplies, materials, and/or labor, the undersigned absolutely and unconditionally guarantees the full and prompt payment to Albrecht Sign Company of any and all indebtedness, liabilities, and obligations now or hereafter existing. This is an absolute, unconditional and continuing guaranty. If Customer defaults in any payment or violates any other terms or conditions of any contract or agreement, the undersigned agrees to pay upon demand such indebtedness, liabilities, and obligations of Customer, together with any expenses and costs of collection at any time paid or incurred, including attorney's fees, whether or not in connection with a judicial proceeding, in attempting to collect such indebtedness, liabilities, and obligations and in enforcing this Guaranty.

IN WITNESS WHEREOF, the undersigned has executed this Guaranty as of the _____ day of _____, 20____.

PLEASE SIGN WITHOUT REFERENCE TO _____ Signature _____
YOUR TITLE OR CORPORATION POSITION

Print name of person signing



Albrecht Sign Company

7775 Main Street NE
Fridley, MN 55432 USA
Phone: 763.754.2899
Fax: 763.767.7316
Fed ID: 82-0773738

Quote No: 18432-1

Thursday, December 12, 2024

Page: 4

TERMS AND CONDITIONS OF SALE

EXHIBIT A

These terms and conditions are applicable to all Goods and Services provided by Albrecht Sign Company ("ASC"). As used herein "Goods and Services" refer to the scope of the production and fabrication of the sign proposal submitted by ASC to Client. ASC requests written acceptance of the Agreement, but the following actions shall also constitute Client's acceptance of the Agreement: 1) issuing an authorizing purchase order for any of the Goods and Services, 2) authorizing ASC's presence on site, or 3) written or electronic notification for ASC to proceed with the proposal. **Issuance of a purchase order by Client which contains separate terms and conditions will not take precedence or modify the terms and conditions contained in this Service Agreement.** The proposal, these terms and conditions and any appendices attached hereto shall comprise the Agreement between ASC and Client described in the proposal and are binding upon the Client, its successors, assignees, joint ventures and third-party beneficiaries. All proposals, negotiations, and representations, if any, regarding this transaction made prior to the date of this acknowledgment are merged herein. Any modifications to this Agreement must be mutually acceptable to both parties and accepted in writing. No considerations will be given to revisions to ASC's terms and conditions or alternate contract format submitted by the Client as a condition for payment.

PAYMENT: Unless stated differently on the face of the invoice, terms are net ten (10) days from the date of the invoice on approved credit. All invoices not paid within thirty days of invoice shall be subject to interest which shall accrue at the rate of 1.5% per month (18% annually), or the maximum rate allowed by law, whichever is less. Customer shall have no right of set off to ASC in satisfaction of any claims asserted against ASC by Customer. ASC may at its sole discretion alter or suspend credit. Customer agrees to furnish ASC with the personal guarantees of the principals of Customer as ASC may request the same from time to time.

TITLE AND OWNERSHIP: The sale of the Sign to Customer constitutes a cash sale and title to and ownership of the Sign purchased under this Agreement shall pass to Customer upon ASC's receipt of payment in full for the Sign. ASC shall retain all right, title and interest in the Sign until Customer's cash payment is received or its check honored, despite ASC's delivery and Customer's possession of the Sign. All artwork or designs that are created by ASC shall continue to be owned by ASC and Customer may not use the artwork or designs without ASC's written permission. Without limiting the generality of the foregoing, Customer may not reproduce or copy any artwork or design or transfer, assign, sublicense, loan, disclose or otherwise make available all or any portion of such artwork or design to any other person or entity, without the prior express written consent of Seller.

REMEDIES: If ASC determines, in its sole discretion, that Customer is in default under any of its obligations under this Agreement, ASC may (a) enter upon Customer's premises and without any court order or other process of law may repossess and remove the Sign, with or without notice to Customer; Customer hereby waives any trespass or right of action for damages by reason of such entry, removal or disabling; Customer further expressly consents to ASC's entry of the premises; (b) ASC may require Customer to return the Sign in good repair, by delivering the Sign packed and ready for shipment, to such place as ASC may specify; (c) ASC may cancel or terminate this Agreement and may retain any and all prior payments made by Customer; (d) ASC may declare all sums due and to become due under this Agreement immediately due and payable, without notice or demand to Customer; (e) if the Sign is permanently affixed to real property, Customer acknowledges and agrees that the Sign shall constitute a lienable permanent improvement and ASC may file a mechanic's lien on the improved real property for labor and material provided; or (f) ASC may pursue any other remedy available at law, by statute or equity. No single or partial exercise by ASC or any right or remedy hereunder shall preclude any other or further exercise of any other right or remedy. If ASC hires an attorney who to collect what is owed under this Agreement or to regain possession of the Sign, Customer agrees to pay all ASC's attorneys' fees, costs, and expenses incurred.

CUSTOMER'S REPRESENTATIONS AND WARRANTIES: If Customer has entered into this agreement as a business entity and not as an individual, Customer represents, warrants and certifies that it is a business duly organized validly existing and in good standing and is licensed or qualified to transact business under the laws of the State of Minnesota. Customer further represents, warrants and certifies that it has all requisite power and authority to carry on its business, including authority to execute and deliver and to perform all of its obligations under this agreement. In the event that Customer breaches this warranty, the individual who has executed this agreement shall be solely liable to ASC for all of Customer's obligations hereunder.

ASC'S WARRANTIES: ASC agrees to warrant all Sign(s) in accordance with the terms of its standard warranty for each Sign, as modified from time to time in ASC's sole discretion. ASC's sole obligation to Customer shall be limited to the repair or replacement of the Sign, at ASC's option, of defective products returned to Seller at the sole expense of Buyer or initial retail purchaser. THE FOREGOING REMEDIES ARE EXCLUSIVE. SELLER MAKES NO OTHER EXPRESS WARRANTY. SELLER DISCLAIMS, AND BUYER WAIVES ANY AND ALL IMPLIED WARRANTIES, INCLUDING, WITHOUT LIMITATION, IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

ASC LIABILITY: In no event shall ASC's liability exceed the amount of the invoice price of the Sign sold or the services provided. ASC shall not have any obligation or liability to Customer for any incidental or consequential damages whatsoever sustained or alleged to have sustained by Customer (including any expenses incident thereto), arising out of or related to these Terms and Conditions. The "consequential damages" shall be deemed to include the following; loss of use, revenue, income, or anticipated profits; loss of Sign, materials or property handled or processed with the use of the Sign; and damage to, loss or destruction of property. Customer agrees to indemnify ASC from and against damages and costs to the extent caused by the intentional acts or negligence of the Customer, Customer's contractors and subcontractors or other third parties.

MISCELLANEOUS: If and to the extent that applicable law confers any rights or imposes any duties inconsistent with or in addition to any of the provisions of this agreement, the affected provisions shall be considered amended to conform thereto, but all other provisions hereof shall remain in full force and effect. The laws of Minnesota shall govern over the terms of this agreement. The exclusive jurisdiction for the resolution of any and all disputes between the parties shall be the State or Federal Courts located in Hennepin County, Minnesota. This writing is the full and complete agreement between the parties. Any modifications of this agreement must be made in writing and executed by both parties. Waiver by ASC of a breach of any of the terms and conditions of this contract shall not be construed as a waiver of any other breach.

Initial : _____

Quote # 8924

Client: City of Wyoming

City, State: Wyoming, MN

Project Manager:
Russ Anderson: 952-908-9130

Drawn by: AMY

X

Drawing Date: 11/24/2024
REV1 Date: 11/27/2024
REV2 Date: 11/27/2024
REV3 Date: 11/27/2024

File location: Sharepoint:\ C \ City of Wyoming \
Working Sketch Files \ Wyoming_MonumentEMC_8924-Rev3.ai

The ideas and designs contained in this original and unpublished drawing
are the property of Indigo Signs and may not be used or reproduced in
whole or part without written permission from Indigo Signs.

Due to the limitation of the printing process, the colors shown may not
reflect actual colors.

**Illuminated Monument Sign
with EMC Conceptual**

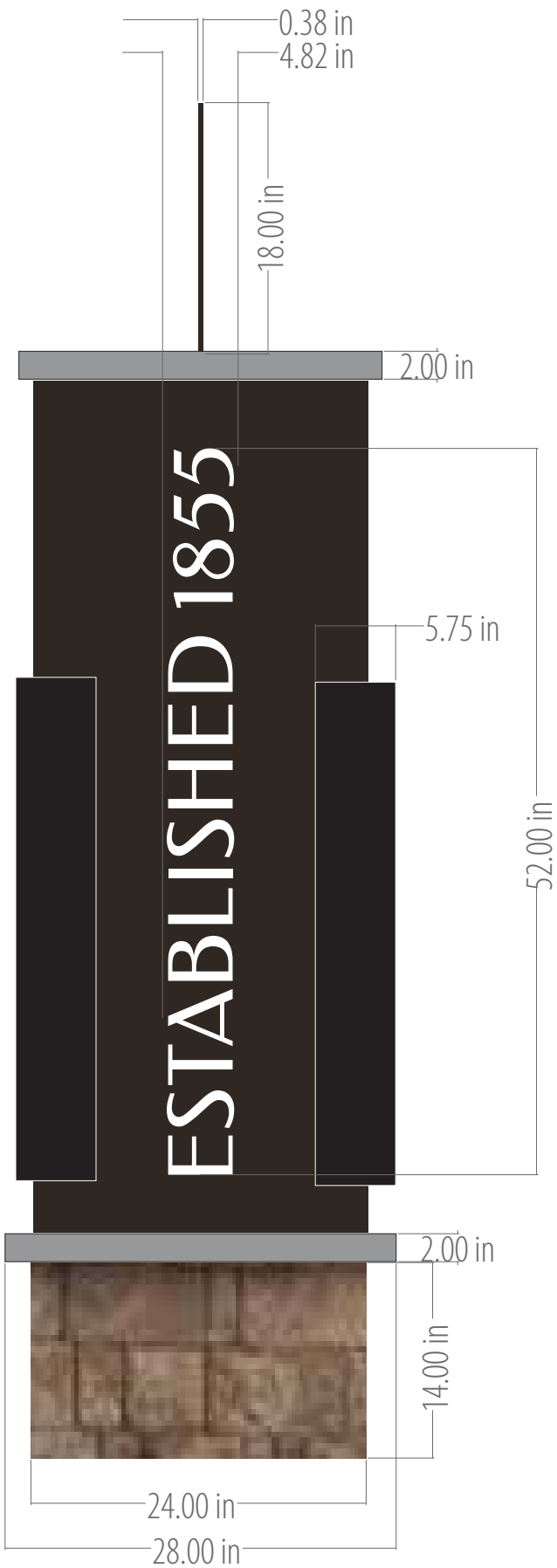
Quantity: (1)
Overall Sign Dimensions: 97" H. x 76" W
Sign Body Dimensions:
Single or Double Sided: Double
Cabinet color: Rustic
Face Material: Aluminum or Steel
Background Color: Black
Copy: City of Wyoming Logo
Copy Color: Orange and Black
Illumination Type: LED
Voltage 120V or 277V: 120V
Monument Base Description:

EMC - Electronic Message Center

Quantity: (1)
Double or Single Sided: Double
Model #:GT6x
Cabinet Size: 2' 11" x 5' 1"
Matrix Size: 2' 5" x 4' 10"
Pixel Pitch: 10mm
Color: RGB
Software: Venus Suite
Communication Type: 4G Verizon

Component #1:
Bridge Base with Black/Rustic Steel
Component #2:
Illuminated Logo

Cladding Component Information:
Cladding Material:
Cladding Color:





CONCEPTUAL SUPERIMPOSE
NOT INTENDED FOR INSTALLATION PURPOSES

Quote No. 8924

November 22, 2024

Page 1 of 5



Customer City of Wyoming

Reference Veteran's Park EMC Monument Sign

Bill to

City of Wyoming
Robb Linwood
26885 Forest Blvd
Wyoming, MN 55092
US
T: 651-462-0575
Email: RLinwood@wyomingmn.org

Ship to

City of Wyoming
Robb Linwood
26885 Forest Blvd
Wyoming, MN 55092
US
T: 651-462-0575
Email: RLinwood@wyomingmn.org

Valid Until	01/21/2025	Revision Date	11/22/2024	Lead Time	6 - 7 weeks	SR	Russ Anderson
F.O.B.	N/A	Revision No		Ship Method		PM	Russ Anderson
Terms	Upon receipt						
Prevailing Wage	No						

No.	Item	Description	Qty	UOM
1.	Veteran's Park EMC Monument Sign		1	each
2.	install		1	each

THIS PRICE DOES NOT INCLUDE ELECTRICAL HOOKUP, PERMITS, ENGINEERING, CRATING AND/OR SHIPPING OR TAX UNLESS SPECIFICALLY STATED.

Subtotal	46,395.00
Sales Tax (8.375 %)	3,547.77
Deposit Required	24,971.38
Total	49,942.77

Quote Valid Until: January 21, 2025

By signing below, I approve and authorize this quote and acknowledge that I have read and agree to the attached terms and conditions.

Russell Anderson

Submitted by	12/11/2024	Approved by	Date
	Date		
		Print Name	

Indigo Signworks, Inc. Quote terms:

Indigo Signworks, Inc. (the "Company") proposes to furnish all the materials and perform all the labor necessary for the completion in the Quote for quote addressee ("Customer").

1. **Start of Quoted Work:** All material will be provided as specified above, as well as identified in the Company's final drawings and/or specifications submitted for the above work, which is must also be finalized and accepted by Customer prior to the manufacture, delivery, installation or service of any sign or other equipment.
 - a. Customer will receive a separate approval for the final drawing and specifications of project.
2. **Scope of Quote price:**
 - a. **The Quote price does not include any services or allowances for electrical hookup, permits, engineering or other items, unless and as specifically itemized in the total quote amount identified above. Customer is responsible for these items and costs.**
 - b. **Applicable taxes are also the sole liability of the Customer, even when not itemized on the final invoice.**
3. **Expiration Date of Quote:** This quote will expire if not accepted by Customer within 60 days of the date of issuance and will require a new quote to be written.
4. **Payment Terms:**
 - a. Applicable Sales Taxes will be resolved on final invoice.
 - b. All credit card transactions are subject to a processing fee of 3%. The Company's external credit card service will assess the fee at the time of the payment. Any Customer provided one-time credit card payment will need to be grossed up by the 3% processing fee to be accepted.
 - c. Deposit: For all orders over \$2,500 require a 50% deposit prior to commencement of work.
 - d. Terms: Due upon receipt, unless mutually agreed upon by both parties.
5. **Sales Tax Exemption Notification and Documentation:** Customer is responsible to notify Company at time of Quote if either the entire entity or specific project is not subject to Sales Tax. Customer must provide a current sales tax exemption for the appropriate state(s), if not already provided to Company, at time of acceptance of Quote.
6. **Quote Acceptance and Agreement Creation:** Acceptance by Customer of this Quote and post-acceptance drawings and/or specifications ("specifications") creates Company's Agreement to provide the goods and services as specified therein. No work will begin until the signed Quote and deposit, as required, have been received, and no delivery or installation will begin until Customer signs and returns the company's project specifications.
7. **Post Acceptance modifications.** Any proposed alteration from the agreed-upon specifications will be considered and accommodated when possible. Any such quote involving extra costs will become part of our Agreement only written, signed change order(s), and will become an extra charge to Customer, over and above the original Quote.

ELECTRONIC ACCEPTANCE OF QUOTE

Customer Acceptance: The Customer agrees to the Quote scope, prices, specifications, and conditions are satisfactory and are hereby accepted. The Customer validates it is authorized to do the work as specified. The Customer agrees to make payment, if required, as outlined above.

Company Acceptance: Upon receipt of the Customer acceptance, the Company will send an electronic acceptance and final copy of Quote and accompanying Agreement.

Indigo Signworks, Inc. Terms of Sale Agreement:

Please review the following terms of sale carefully, which will govern and control the provision of materials and services ("Project") under our Agreement. Company and Customer agree that:

1. **Scope of Agreement:** All provisions in regard to the Project and the Company's Agreement to provide goods and services included in the Quote are as contained in this Agreement, which supersedes and replaces any prior or other quotes, documents or other oral or written communications of any nature.
2. **Agreement Modifications:** This Agreement may only be amended or waived by a written Agreement Amendment identifying such modifications to Project and related price. Amendment must be signed, either electronically or physical, by executive officers or other authorized representatives of company and Customer. The Project specifications are incorporated by reference herein.
3. **Customer responsibilities:**
 - a. Permits. Customer shall secure all necessary permits from the building owner, governmental subdivisions and/or others whose permission is required for the installation of the sign and said shall be liable for any costs obstruction or delay of delivery due to delay in obtaining such permission, and if Customer executes this Agreement without obtaining all required

pre-installation third party permissions or authorizations, Customer shall be fully and solely liable for all costs and consequences of such failure, and shall fully indemnify, defend and hold company harmless from any liability, damages or claims without demand or other action by company. Company also reserves the rights to remove and store signage or other materials at Customer's expense.

- b. Service Feed: Customer agrees to provide service feed wire of suitable capacity and approved to location of display in advance of installation and make connection thereof to display.
- c. Pier Drilling: When pier drilling is necessary, the Company will be responsible for locating the public utilities. Location and marking of private utilities is the sole responsibility of the Customer. In the event of an underground obstruction is encountered in the drilling process, regardless of its nature, to the point where special equipment is required, additional monies may be required to complete the work, and Company will provide a good faith estimate to Customer on request.
- d. Billing Information: Customer must provide at time of quote all relevant information to process payment, including, but not limited to pay applications, purchase order numbers, valid e-mail for billing and all tax-exempt certificates. Failure to provide all required billing information will not result in extended payment terms nor an exclusion from suspension of activity, per Section 6c.
- e. Sales Tax Exemption: Customer must provide notification to Company if the entity or project is not subject to Sales Tax. Customer must provide current sales tax exemption certificates for tax to be excluded.

4. Company responsibilities:

- a. Project work: The Project will be provided in a professional and workmanlike manner. The Company will be responsible for procuring all items under its responsibility. The Company will not be obligated to begin procurement of material or services or scheduling of work on any Quote prior to the receipt of the deposit.
- b. Warranty Passthrough: Company will provide wherever possible any passthrough of manufacturer's limited warranties on equipment or other materials to be sold and installed hereunder. Company makes no other warranties, express or implied, and disclaims all other warranties, including, without limitation any implied warranties of merchantability or fitness for a particular purpose on external manufacturer equipment or materials. Some states do not allow the exclusion or limitation of certain warranties, so these may not apply to you.
- c. Company Warranty: Indigo Signs will repair or replace any product that fails due to faulty material or workmanship for two years from the date of Project invoice.
 - i. This warranty implies all signage provided by Indigo signs will be free of defects due to workmanship and materials, including but not limited to peeling, delamination, and installation.
 - ii. Indigo Signs agrees to repair all defects that develop during the warranty period at no cost to the owner, including all labor and materials. Any part found to be defective due to faulty materials and/or workmanship within two years shall be replaced by Indigo Signs.
 - iii. In cases where a manufactured part has a warranty longer than two years, Indigo Signs will stand behind the manufacturer's warranty for the part(s); however, labor fees will be incurred.
 - iv. Indigo Signs will not assume responsibility for damage caused by careless handling, improper installation techniques by others, misuse, vandalism, severe weather, normal fading, or where others have attempted repairs or alterations.
 - v. Warranty Exclusions: Products classified as temporary, which include, but not limited to Banners and painting performed in the field. Vehicle graphics are excluded due to uncontrollable circumstances of use and road conditions.
 - vi. Product Returns: Returns must be preauthorized by an authorized Company representative and shipped to a location as designated by the Company along with the original invoice. Part returns may be subject to restocking fee.
 - vii. Custom Signs: Upon agreement by both parties, Indigo Signs may allow a discounted price for defective merchandise should the customer elect to accept product as-is or repair product at their own expense.

5. Payment terms: Payment terms will be defined upon the final invoice.

- a. Applicable Sales Taxes will be resolved on final invoice for the following U.S. states: North Dakota, Minnesota, Wisconsin and South Dakota. Any Invoices outside these named states, any applicable Sales or Use tax based upon the product or service delivered will be the responsibility of the Customer.
- b. All credit card transactions are subject to a processing fee of 3%. The Company's external credit card service will assess the fee at the time of the payment. Any Customer provided one-time credit card payment will need to be grossed up by the 3% processing fee to be accepted.

6. Payment Default: Upon default in the timely payment of any sums due under our Agreement, company may, at its option,

- a. Declare the entire balance price fully due and payable without further notice to Customer; and when declared,
- b. Customer agrees to pay interest on said balance, when declared due at the rate of 1.0% per month or the highest rate allowed by law, whichever is lower.
- c. Customers with cumulative balances which are both over 60 days past due and \$5,000 will have all activity suspended on any outstanding quotes/orders until the balances are fully paid. Past due balances that are the result of unresolved warranty issues which are solely Company responsibility or normal retainage withheld by General Contractors will be excluded.

- d. Customer agrees to pay or reimburse company's reasonable attorney's fees or other costs of collection or other enforcement of this Agreement.
 - e. In addition to all its other available rights and remedies, title to electrical signs, signposts and other materials **shall remain in the Company** as security for full payment of all amounts due hereunder. Risk of damage and loss shall pass to Customer on delivery, without impact on company's rights to enforce any right or remedy hereunder.
 - f. On request, Customer agrees to provide company with written authorization to de-install and remove any such materials and to provide full cooperation to company and its agents.
 - g. Company also reserves its rights to file any allowable lien under applicable state law for recovery of any past due unpaid amounts recoverable under this Agreement.
7. **Assignment:** Customer shall not assign this Agreement or any part without the prior written consent of company, which shall be provided in cases where full payment of all amounts due hereunder has been received. Subject to the foregoing, all terms and conditions of this Agreement shall be binding upon the parties and their respective successors, permitted assigns or other legal representatives.
8. **Governing Law:** This Agreement will be governed by the internal laws of the state of North Dakota, without regard for applicable conflicts of law principles. Customer irrevocably consents to the jurisdiction and venue of the applicable federal or state courts located in Cass County, North Dakota and waives objections to venue.
9. **Effective Date:** This Agreement does not become effective until the Customer has signed and returned the Quote and Company has provided a countersignature by a company officer or other authorized representative.
10. **Acceptance:** The acceptance of this Agreement is included as part of the accompanying Quote.

Deposit Invoice No. 1379-01

December 11, 2024 | Page 1 of 1



Customer City of Wyoming

Reference Veteran's Park EMC Monument Sign

Payment Type

Bill to
City of Wyoming
Robb Linwood
26885 Forest Blvd
Wyoming, MN 55092
US

Ship to
City of Wyoming
Robb Linwood
26885 Forest Blvd
Wyoming, MN 55092
US

T: (651) 462-0575

T: (651) 462-0575

Quote Ref.	8924	Order Ref.		Terms	Upon receipt	SR	Russ Anderson
F.O.B.	N/A	Customer PO	N/A	Ship Method		PM	Russ Anderson

Description	Amount
Deposit Invoice 50% Down 50% Upon Completion	24,971.38

REMIT TO:	Total	24,971.38
Indigo Signs		
1622 Main Avenue		
Fargo, ND 58103		
US		
T: (701) 297-9696 F: (701) 297-9697		
Email: ar@indigosigns.com		



City of Wyoming MN

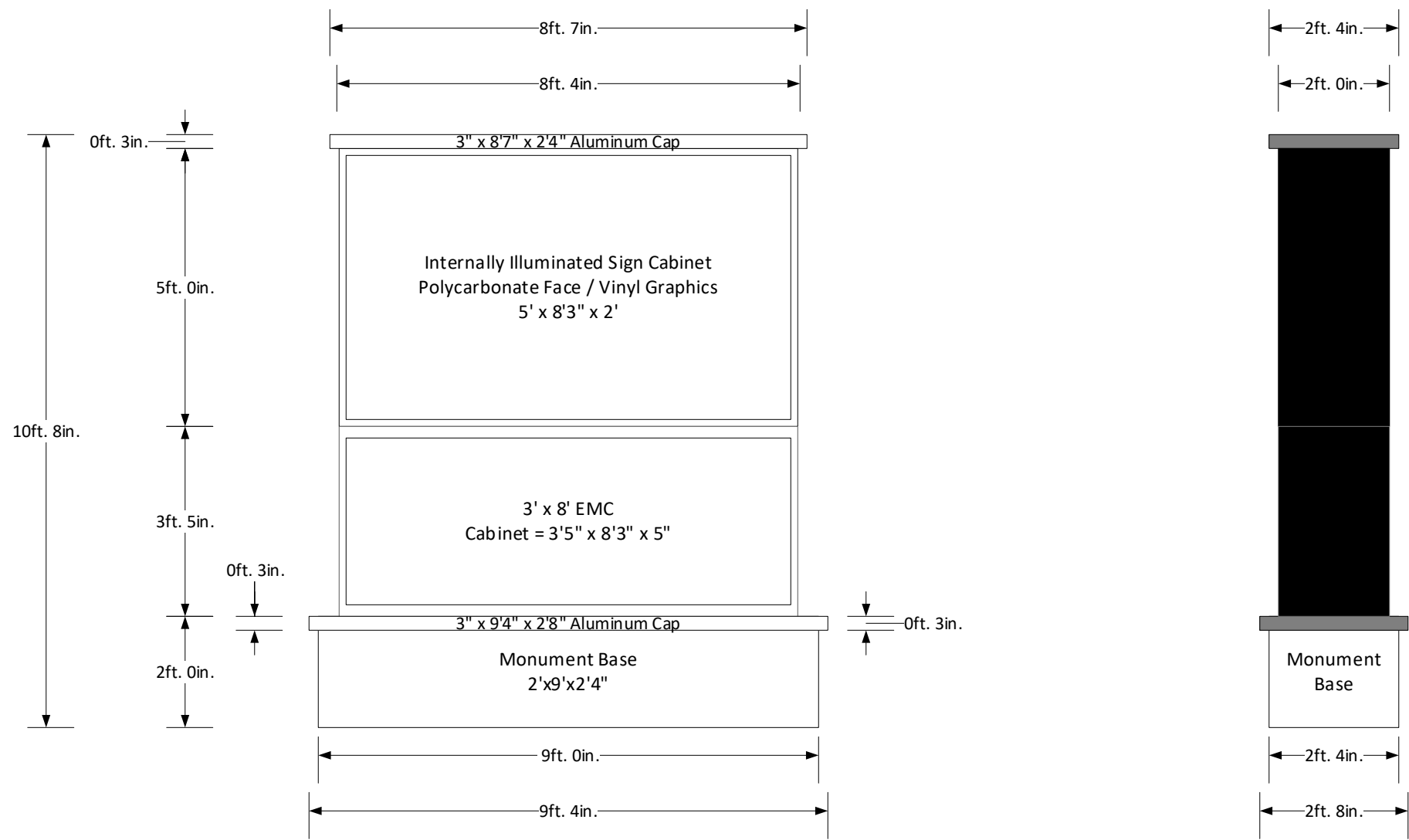
26885 Forest Blvd

Wyoming, MN 55092

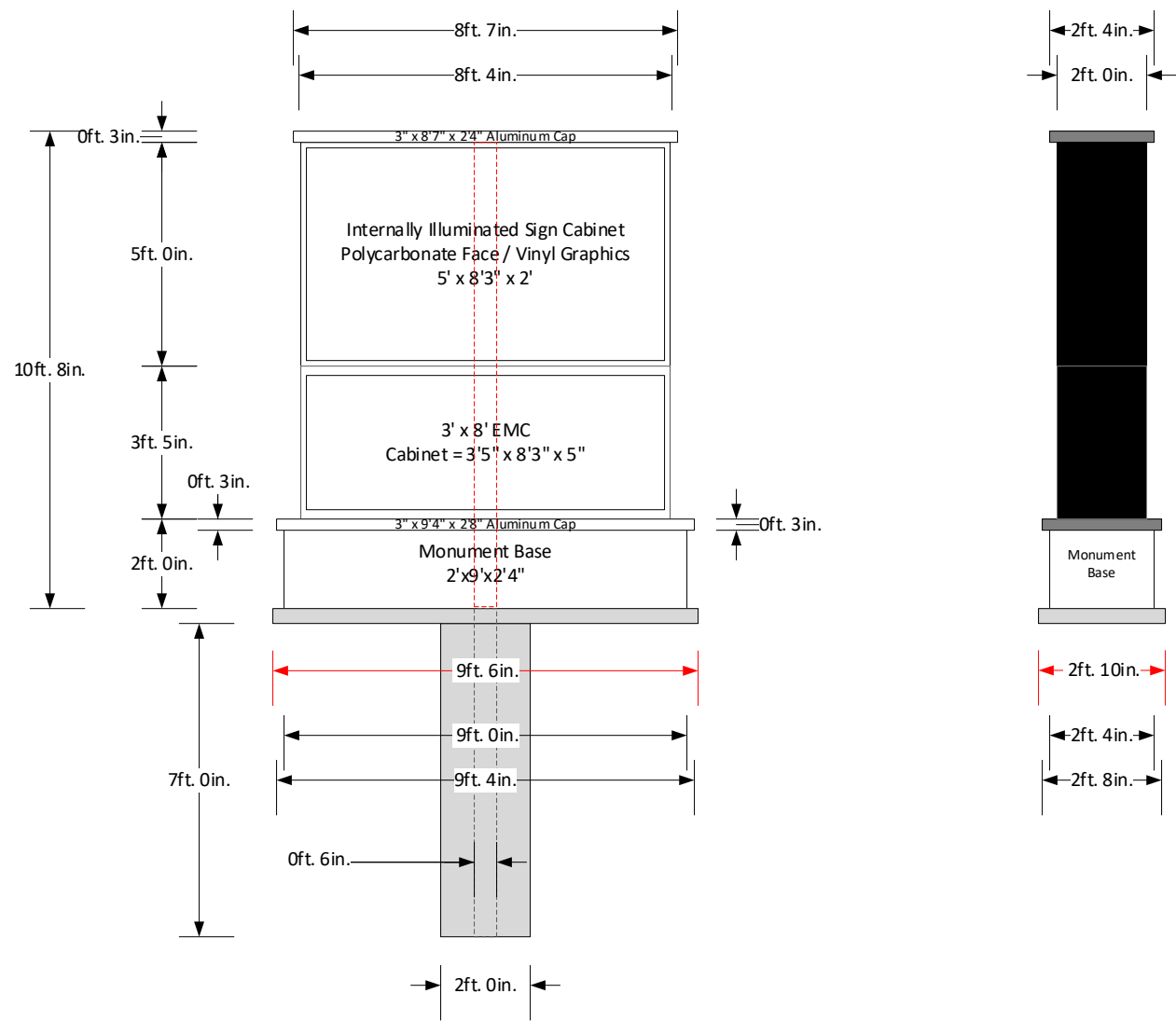
Site Quote_1

December – 2024

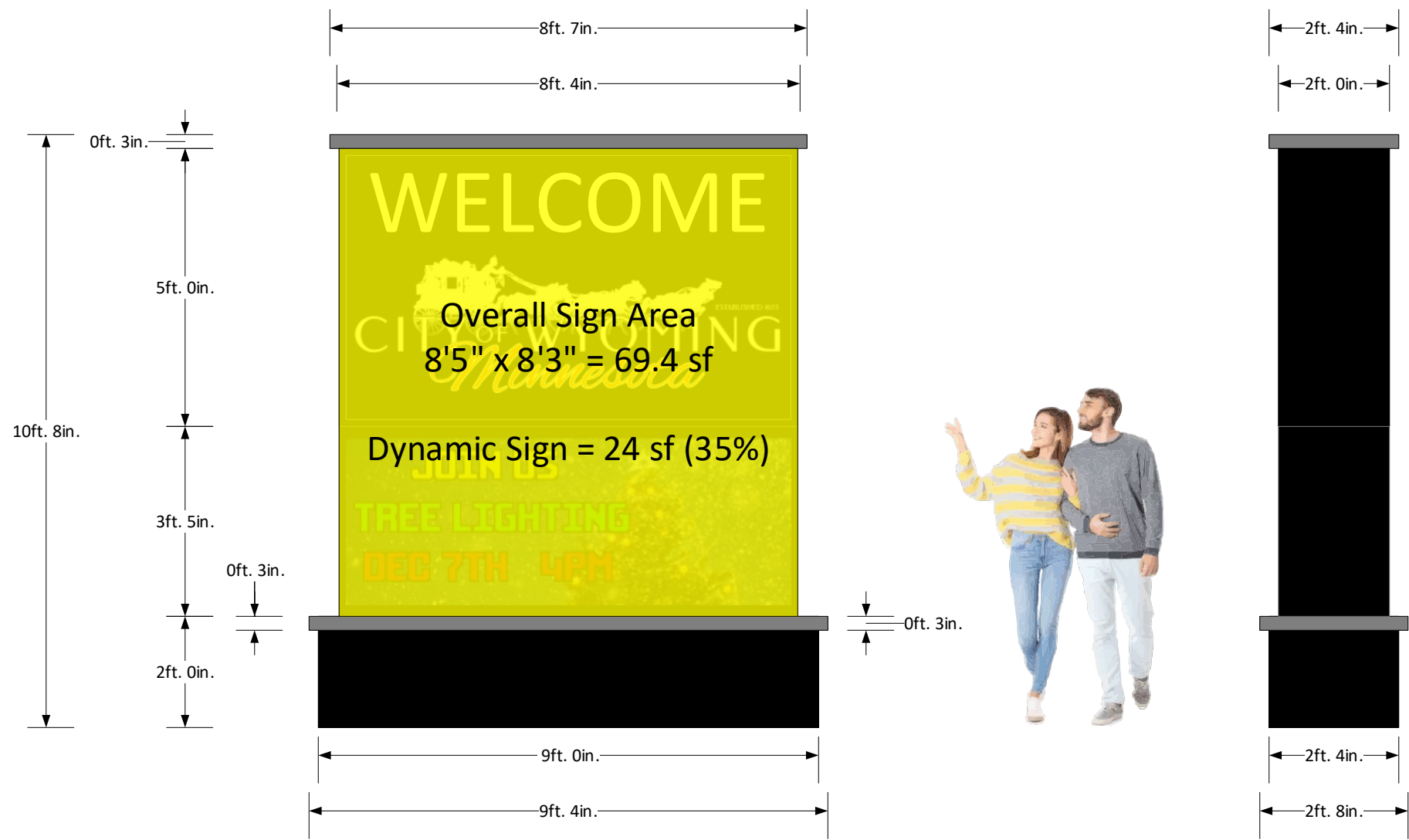
Proposed Sign 3x8 Digital Sign



Proposed Sign 3x8 Digital Sign



Proposed Sign 3x8 Digital Sign



Option #1

Aluminum Monument Base



Option #2

Brick Monument Base

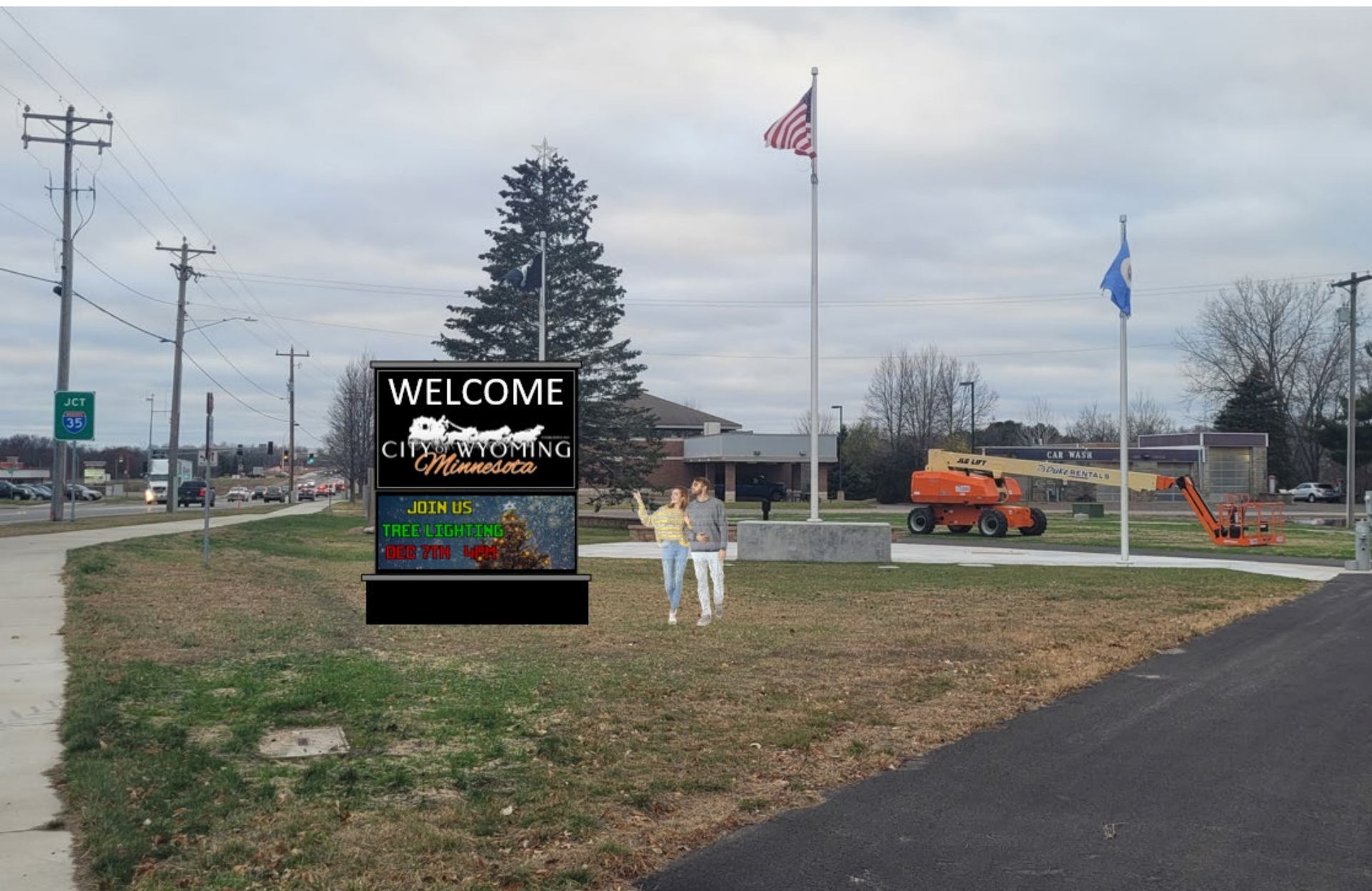


Option #3

Stone Monument Base



Proposed Sign Option #1 (Aluminum Monument Base)



Proposed Sign Option #2 (Brick Monument Base)



Proposed Sign Option #3 (Versetta Stone Monument Base)



Wyoming, MN, USA

X

Q

Show search results for Wyomi...

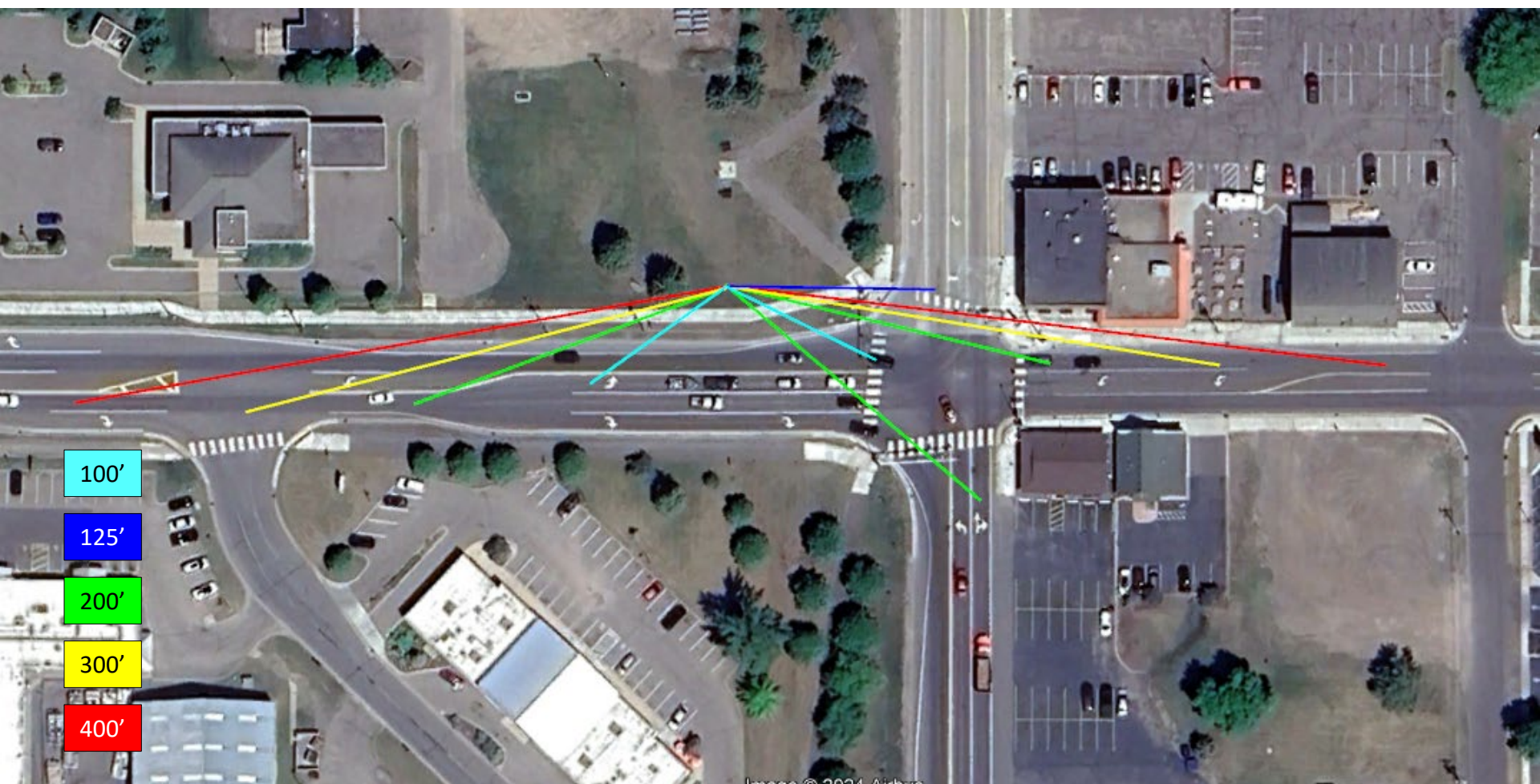
Sign Location



Traffic and Impression Counts for: City of Wyoming: Forest Blvd	
Average Daily Traffic Count	
Forest Blvd	6,661
Per Month:	199,830
Per Year:	2,431,265
Total Impressions Per Year: (average 1.5 people/car)	3.6M

Traffic and Impression Counts for: City of Wyoming: E Viking Blvd	
Average Daily Traffic Count	
E Viking Blvd	14,200
Per Month:	426,000
Per Year:	5,183,000
Total Impressions Per Year: (average 1.5 people/car)	7.8M

Views – Line of Site Distances (100-400')

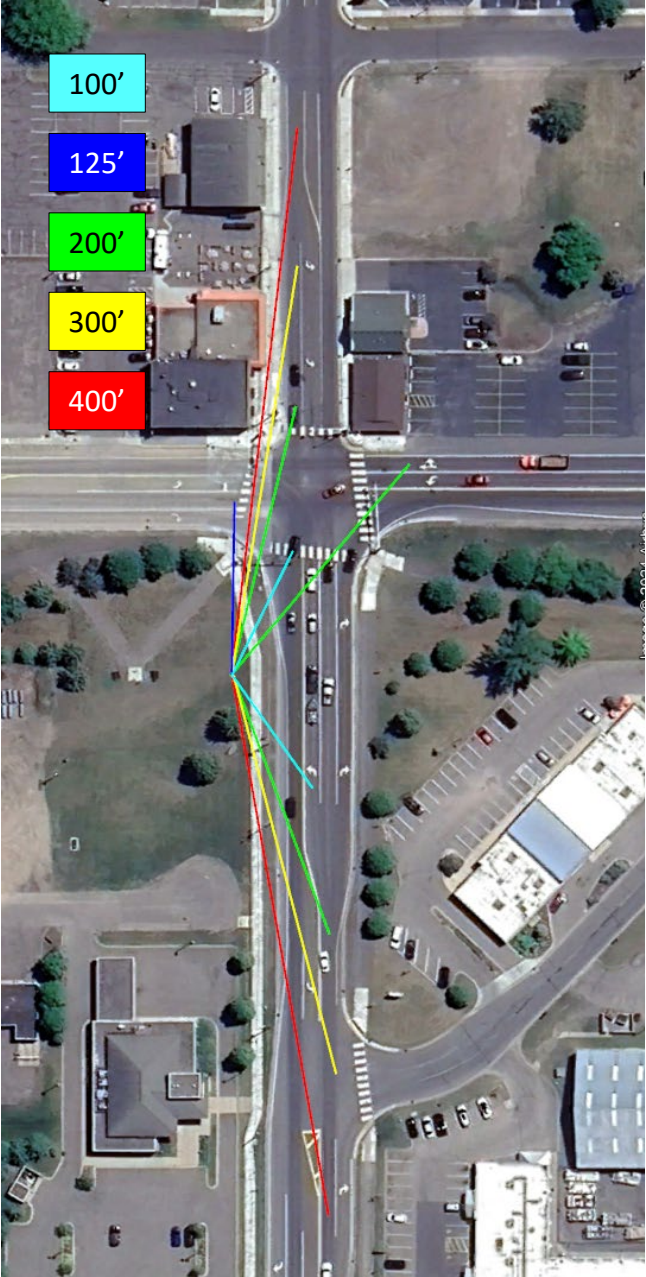


View Distances and Letter Size

Maximum Readable Distance	Readable Distance For Maximum Impact	Letter Height
100'	30'	3"
150'	40'	4"
200'	60'	6"
350'	80'	8"
400'	90'	9"
450'	100'	10"
525'	120'	12"
630'	150'	15"
750'	180'	18"
1000'	240'	24"
1250'	300'	30"
1500'	360'	36"
1750'	420'	42"
2000'	480'	48"
2250'	540'	54"
2500'	600'	60"

With letter height of **8-12"** you can effectively communicate to traffic.

Good message design and contrasting colors will help viewing and readability.



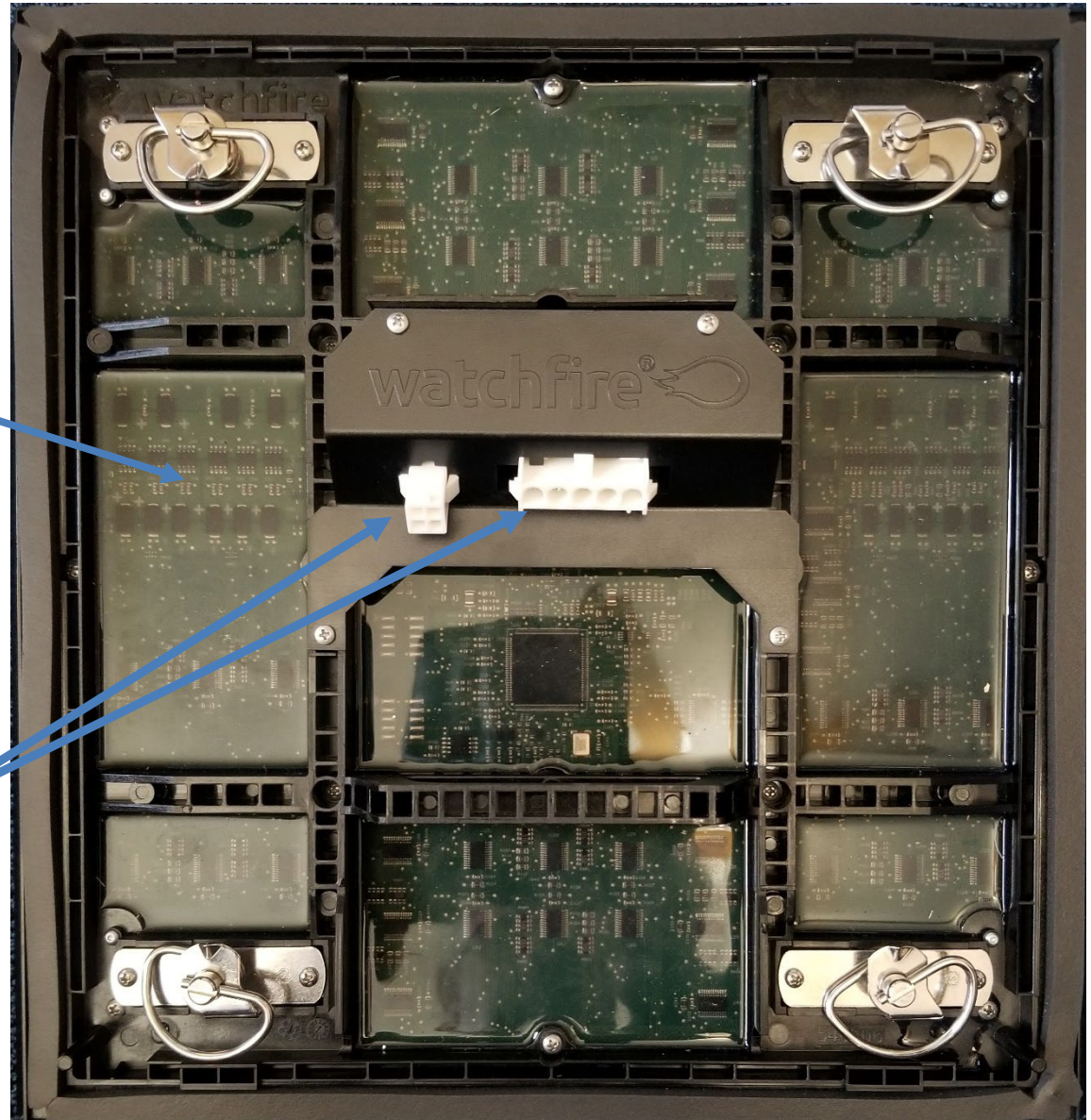
Watchfire Modules (All WF Outdoor Modules are 1' x 1' Squares)

Fully Encapsulated
(Front and Back)

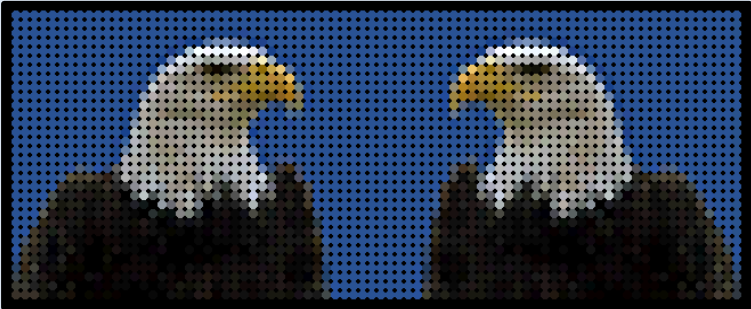
With Silicon Gel

*Watchfire's
"weatherproofing" is
second to none.*

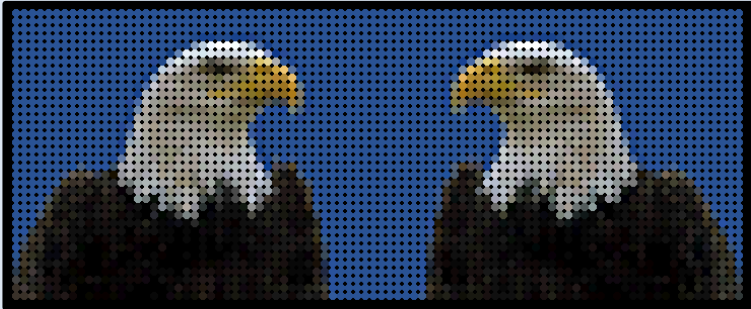
Automotive Grade
Power and
Communication
Connections.



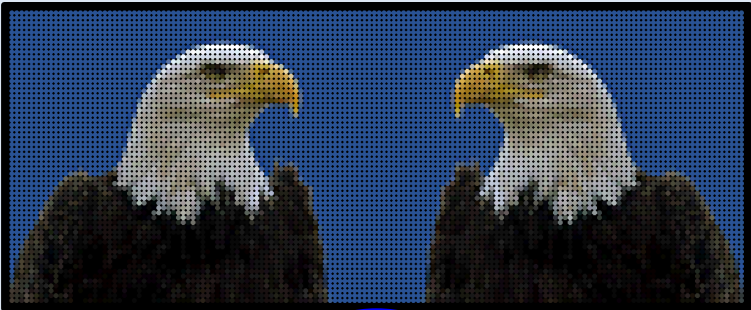
Electronic Message Center – Sign Resolution



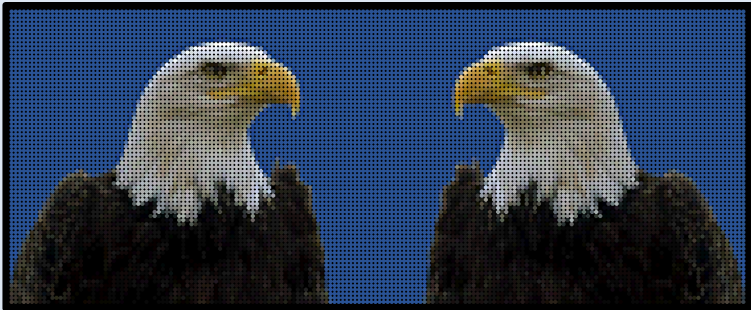
19mm



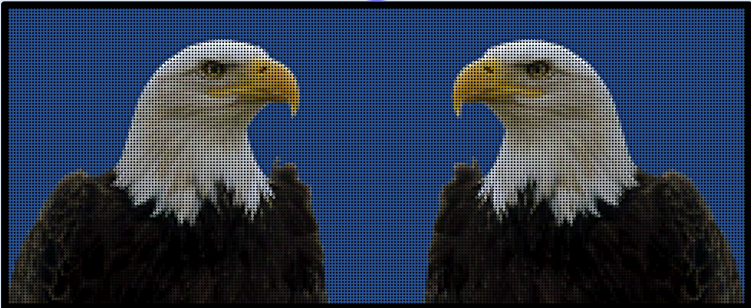
16mm



10mm



8mm



6mm

This Quote includes a 10mm resolution message center.

Watchfire Electronic Message Center

Easy to Use: OPx Cloud-Based Sign Design and Scheduling Software

Enter Content Name

240x120 No Duration

Save

Revert

Preview

Close

Widgets

Basic

Text

Image

EasyArt Still

EasyArt Animation

Video

Temp

Time

Today's Day/Date

Multi-Frame

Counter

Count to Date

Daily Counter

Objects

Text

Text

Text

Text

WatchFire

25

B

I

440

Full Color

Electronic

Message Center

Properties

Text

Text: Text Box

Font: WatchFire

Size: 25

B

I

Auto Wrap

Auto Size

Resize the textbox manually

Alignment

Horizontal: Center

Vertical: Center

Letter Spacing

Horizontal: 0

Vertical: 0

Color:

Outline

Drop Shadow

Silhouette

Image

Library

Image: No Image Set

Layout

Transition Effects

Canvas

Width: 240

Height: 120

Bg Color:

Zoom: 440

Sign Tech Management helps you manage your new Watchfire sign for the 1st month of operation.

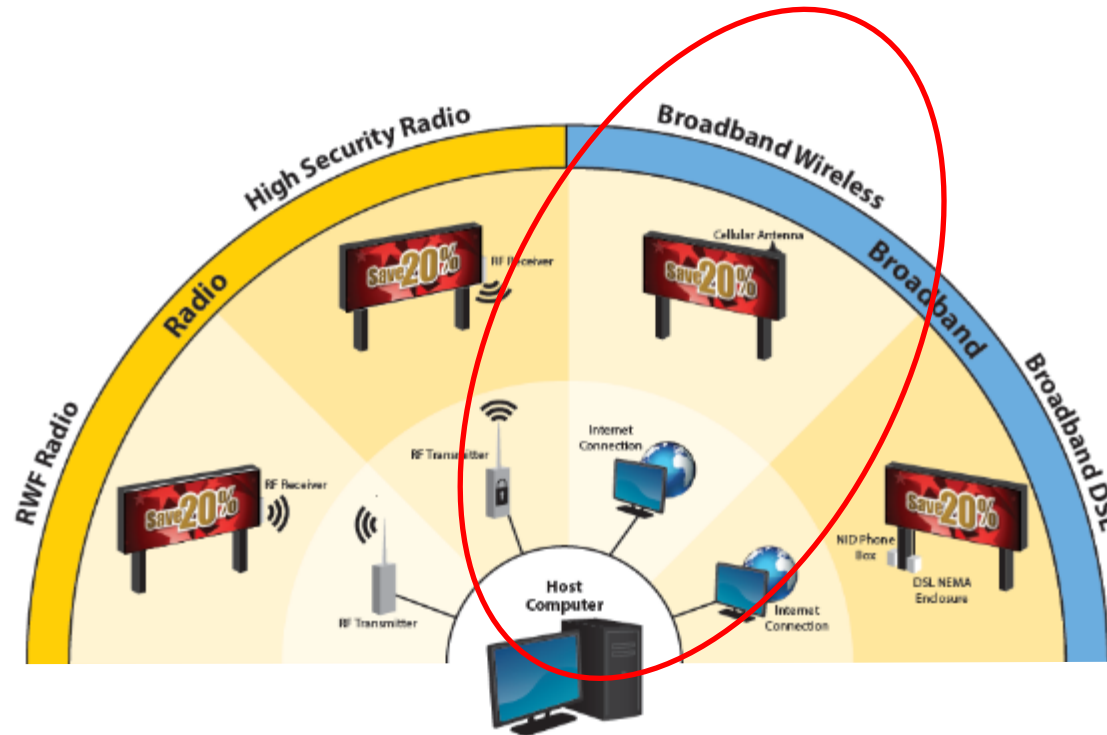
Services Include:

- Helping You Enroll in Watchfire Webinar Training
- Content and Message Creation
- Content Management
- Display and Schedule Management
- Software Support

We partner with Sign Tech Management.
Sign Tech Mgmt is a Watchfire Authorized Partner.
They only work with Watchfire Digital Signs!!

**SIGN TECH
MANAGEMENT**

watchfire
AUTHORIZED PARTNER



Broadband

Broadband Wireless and DSL both use a high-speed internet connection to communicate with the sign. This type of connection offers the ability to update and troubleshoot the sign from any location. Broadband Wireless communication also makes it easier to network and control several signs from a single computer, which can simplify sign management for businesses with multiple locations.

4G Wireless Broadband Communication:

- Fast Secure Internet Connection to Sign
- Simplified Sign Management
- Easy Installation
- Sign Updates are Quick and Easy
- Mobile Updates
- Watchfire Support Remote Diagnostics

Why Watchfire – The Watchfire/Think Digital Signs Difference

- US Elite Product Engineering and Expert Manufacturing
- Highest Quality Parts and Components
- Responsive Easily Accessible Expert Service
- 5-Year Parts Warranty
- 10-Year Parts Replacement Parts Guarantee
- Fully Encapsulated LED Modules Protect Against ALL External Elements
- Premier Easy to Use Cloud-Based Content Creation & Management System
- Color and Brightness Calibration Ensures Beautiful Vibrant Images
- Trusted Partners You Know Stand Behind their Products and Service
- Local Support Contact

Means our Customers know they are partnering with Think Digital Signs and Watchfire for the highest quality sign that will look great for years to come!



City of Wyoming MN

Quote Estimate

City of Wyoming MN				
Message Center: Size	3x8 Double-Sided			Description
Message Center: Resolution	10mm			
Sign Design Option	1	2	3	
Watchfire Message Center	31,840.00	31,840.00	31,840.00	Watchfire Electronic Message Center.
Resolution Upgrade Incentive	(1,000.00)	(1,000.00)	(1,000.00)	Provided by Think Digital Signs.
Sign Cabinet	8,880.00	7,500.00	7,500.00	Internally Illuminated Sign Cabinet. Option 1 Includes Aluminum Sign Base.
Sign Installation	7,730.00	7,730.00	7,730.00	Sign & Software Installation and Training. Includes: Excavation, Footing and Sign Pole.
Monument Base (Stone/Brick)	-	5,160.00	5,160.00	Includes all Material and Labor.
Install Electrical Service				Install required electric service to sign location. By Client.
Sign Electrical Connection				Connect the sign to electrical. Client Electrician.
Maximum Amps per Sign Face	15	15	15	Max Amps Draw per Sign Face. 120 Volt Single Phase Service.
Lifetime Broadband Sign Communications Agreement	Included	Included	Included	Includes Watchfire remote sign diagnostics.
Permit Administration	Included	Included	Included	Permit administration included. Engineering and Permit Fees paid by Client.
Sales Taxes (7.375%)	NA	NA	NA	Client is Tax Exempt. Tax Exempt Certificate Required.
Total	47,450.00	51,230.00	51,230.00	
*5-Year Monthly Lease to Own	\$ 978.00	\$ 1,056.00	\$ 1,056.00	*Lease rates may vary depending on client credit and equipment qualification.
*6-Year Monthly Lease to Own	\$ 847.00	\$ 915.00	\$ 915.00	

Installation includes electrical connection, communications, software and training.

> Electrical connection requires adequate electrical installed at sign location.

If additional electrical service is required, we can provide an estimate.

> **Lifetime Broadband** Sign Communication Agreement

> Permit Administration – Included (**Engineering & Permit Fees paid by Client**)

> Software training includes: Sign Tech Management Start-Up Support
Webinar Training from Watchfire
Ongoing Training as Needed

Terms: 75% Deposit at time of Order
25% at Installation
Quote is Valid for 30 Days

Warranty

Watchfire Message Center: 5-Year Parts & 1-Year Labor

Sign Cabinet: 1 Year Parts & Labor

City of Wyoming MN

Name: _____

Date: _____

Signature: _____

Watchfire Demo Truck Visit

To help you and other important decision makers determine the appropriate sign size & resolution and create enthusiasm for a new communication tool, we can arrange for a Watchfire demo truck visit.

